3 K22U 1074 Reg. No.:.... Name : II Semester B.A. Degree (C.B.C.S.S. - Supplementary) Examination, April 2022 (2016-2018 Admissions) COMPLEMENTARY COURSE IN PSYCHOLOGY (For Philosophy Core) 2C06 PSY: Social Psychology Time: 3 Hours Max. Marks: 40 SECTION - A Answer all questions. Each question carries 1 mark : 1. The process through which we seek to know and understand people is known is a method of research in which a large number of people answer 2. questions about their attitudes or behavior. 3. Negative emotional response based on group membership is termed as 4. _____ refers to emotional reactions that are oriented toward other people and include feelings of compassion, sympathy and concern. $(4 \times 1 = 4)$ SECTION - B Answer any 7 questions. Each question carries 2 marks : Stereotypes. Pro-social behavior. Systematic observation. 8. Gestures. 9. Social psychology.

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Dependent variable.

12. Attribution.

Body language.

Cognitive dissonance.

Observational learning.

 $(7 \times 2 = 14)$ P.T.O.

SECTION - C

Answer any 4 questions. Each question carries 3 marks :

- 15. What are the features of correlation method?
- 16. How does emotion affect pro-social behavior?
- 17. What is the role of classical conditioning in developing attitudes ?
- 18. How do we form impressions of others?
- 19. What are the cognitive processes underlying persuasion?
- 20. What are the origins of prejudice?

 $(4 \times 3 = 12)$

SECTION - D

Answer any 2 questions. Each question carries 5 marks :

- 21. Explain Kelley's theory of attribution.
- 22. Give an account of the different methods used in social psychology.
- 23. Describe the tactics of impression management.
- 24. Briefly explain theories of prosocial behavior.

 $(2 \times 5 = 10)$